



Nation's Cabinetry, LLC
DBA B.J. Tidwell Cabinetry
4600 US HWY 90 W
San Antonio, TX 78237
P 210.684.1611/F 210.684.1685

Aug 30, 2018

Trade Tariff Update

Dear valued customers,

As many of you have heard, the US in retaliation to foreign dumping has proposed tariffs on \$200 billion of foreign goods. These tariffs will directly impact imported flat pack Cabinets and Vanities as well as Cabinet Components – doors, frames and board. The impact of these tariffs will add 10% to 25% tax on each item category, the final timing is unknown although today is the last day for submitting rebuttals.

It is widely held that the tariffs pricing impact will be felt across the cabinet industry as many of our competitor's business model has relied on significant foreign sourcing.

We at Nations Cabinetry BJ Tidwell Cabinetry would like to reassure our valued customers that the proposed tariffs will in no way impact our pricing. Nations Cabinetry is proud to manufacture and source domestically as we always have, that has been our business model. Our team in San Antonio will continue to use the best materials available and produce quality cabinetry for the home building and retail markets.

Thank you for your continued business and support from our entire San Antonio Texas based Team.

Respectively,

JW Coady
CEO
Nations Cabinetry

